



Microsoft Dynamics 365 for Operations

Microsoft
Dynamics
365

Key Features:

Single application for multiple modules

Financial management & budget Planning

Demand forecasting

Good Security measures

Unified navigation

Integrated e-commerce

Supply chain management

Project management & accounting

Service & asset management

Warehousing and distribution

Production planning and management

Collaborative workspace

What is Dynamics 365 for Operations?

Dynamics 365

Dynamics 365 is Microsoft's next generation cloud service that brings together CRM and ERP functionalities into one application. Logging in to Dynamics 365 allows a user access to all their applicable modules and information relevant to their particular roles.

Dynamics 365 for Operations

Dynamics 365 for Operations is Microsoft's new business solution for medium to large organisations. This digitally transformed financial and operational ERP tool is what was traditionally known as Microsoft Dynamics ERP and is a combination of Microsoft Dynamics AX and Microsoft Dynamics CRM.

This new solution provides global scalability and digital intelligence to help you grow at your own pace and increase your speed of doing business.



"Microsoft technology runs our business. Dynamics 365 for Operations provides the backbone infrastructure for the Renault Sport Formula One team, supporting everything from design to manufacturing to our success on the race track."

Cyril Abiteboul
Managing Director
Renault Sport Racing



Dynamics 365 for Operations

Enterprise
Resource
Planning

Dynamics 365 for Operations is best suited in the following industries:

Manufacturing

Mining

Industrial Services

Finance

Information
Technology

Other Dynamics 365 solutions include:

Sales, Marketing and Service

Power Apps

Field Service

Microsoft Flow

How can it help **your business**?

Dynamics 365 for Operations helps you to make better business decisions and increases the speed of doing business. Added benefit through access to tools (such as LCS – Lifecycle Services) includes the like of allowing you to redesign your business processes.

This solution uses a single system facilitating greater productivity, increased efficiency, improved visibility and additional functionality.

What are the **key benefits**?

Executive Team

- Visibility to monitor business performance at all levels
- Drive revenue growth
- Effectively manage your assets

Finance and Accounting Teams

- Strong financial controls
- Improved forecasting capability and accuracy
- Improved cash flow and projections
- Strick corporate compliance

Production and Project Teams

- Integrated project processes between projects and finance
- Improved project and resource scheduling
- Complex budget management
- Clear insight into timelines, expenses and revenue recovery

Sales and Marketing Teams

- Improved revenue and opportunity management
- Customer insight
- Automate marketing activities

General and IT Teams

- Reduced costs on infrastructure and maintenance
- Cloud based, integrated solution
- Device diversity – work anywhere, any time on any device
- Power BI
- Single source of information
- User empowerment
- Improved business process capabilities
- Lifecycle services